



## STAFF REPORT

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**DATE:** December 14, 2020

**TO:** Sacramento Regional Transit Board of Directors

**FROM:** Laura Ham, VP, Planning and Engineering

**SUBJ:** AWARD A CONTRACT FOR PURCHASE OF GRADE CROSSING GATE MECHANISMS TO WESTERN-CULLEN-HAYES, INC. AND DELEGATE AUTHORITY TO THE GENERAL MANAGER/CEO TO EXECUTE AMENDMENTS TO PURCHASE ADDITIONAL GRADE CROSSING GATE MECHANISMS AS FUNDING BECOMES AVAILABLE

### RECOMMENDATION

Adopt the Attached Resolution.

### RESULT OF RECOMMENDED ACTION

Approving the contract award and delegation of authority will allow for replacement of aging grade crossing equipment.

### FISCAL IMPACT

The total not-to-exceed amount for purchasing 60 Grade Crossing gate mechanisms, including shipping and sales tax will be \$308,305.60. Funding for this expenditure has been identified and is available in the current fiscal year. Funding sources are Federal 5337 State of Good Repair and STA monies.

### DISCUSSION

After 32 years of service, some SacRT grade crossing gate mechanisms are in need of upgrade. 112 total gate mechanisms need to be replaced, including 53 that are beyond their service life. The mechanism is the main mechanical assembly that lowers and raises the gate arm that blocks access to the crossing during train movements. SacRT staff developed and issued an Invitation for Bid (IFB), including plans and specifications to procure and replace existing S20 and S40 gate mechanisms. SacRT staff will install the new mechanisms.

SacRT received 3 bids for the subject contracting opportunity on October 15, 2020 from: Hitachi Rail STS USA Inc. (Hitachi); Progress Rail Services Corporation (Progress Rail); and Western-Cullen-Hayes.

After a thorough review of the bids, two bids contained material irregularities that cannot be waived. The bids from Hitachi and Progress Rail contained exceptions to the contract terms and conditions, which is not permissible in a low-bid solicitation.

Based on the anticipated pricing and available funds, the IFB specified a Base quantity of 40 grade crossing gate mechanisms, with an option to order up to 92 additional grade crossing gate mechanisms within 4 years after Notice to Proceed for the initial order (for a total quantity of 132). Because the unit price was lower than anticipated, funding is available at this time to purchase a total of 60 units. To expedite future orders as funding is available, Staff is recommending that the Board delegate authority to the General Manager/CEO to order additional quantities, up to 72 total, as funding becomes available.

RESOLUTION NO. 20-12-0129

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

December 14, 2020

**AWARD A CONTRACT FOR PURCHASE OF GRADE CROSSING GATE MECHANISMS TO WESTERN-CULLEN-HAYES, INC. AND DELEGATE AUTHORITY TO THE GENERAL MANAGER/CEO TO EXECUTE AMENDMENTS TO PURCHASE ADDITIONAL GRADE CROSSING GATE MECHANISMS AS FUNDING BECOMES AVAILABLE**

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Purchase Order for Purchase of Grade Crossing Gate Mechanism between Sacramento Regional Transit District ("SacRT") and Western-Cullen-Hayes, Inc. ("Vendor"), whereby SacRT agrees to purchase, and Vendor agrees to supply, 60 grade crossing gate mechanisms for the amount of \$283,499.40 plus applicable state and local sales tax, is hereby approved.

THAT, the General Manager/CEO is hereby authorized and directed to execute the foregoing Purchase Order.

THAT, authority is hereby delegated to the General Manager/CEO to execute amendments to the Purchase Order for additional grade crossing gate mechanisms as funding becomes available.

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STEVE HANSEN, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary